

## TYP03 INC

#### **TYPO3 INC**



- 7 Employees
- 1.2 Offices
- 65h/week on average



#### TYP03.COM

07.04.17

-10



#### GENERAL SUPPORT



#### PRE-MERGE TESTS

07.04.17

-18



#### GITHUB2GERRIT



#### BLOG EXTENSION



#### **ELASTICORN**

07.04.17

2



#### SEND YOUR JUNIOR

07.04.17

2



## CRM



## MARKETING AUTOMATION AS A SERVICE



#### INFRASTRUCTURE FOR TEAMS

07.04.17 25



## REIMBURSEMENT TOOL

07.04.17

26



#### MERCHANDISE



## **ELTS**

07.04.17

28



#### HIRE AN ENGINEER



#### SALES HELP



#### PARTNER PROGRAM

07.04.17

3

#### **PARTNER PROGRAM PURPOSE**



- High quality TYPO3 projects
- More Leads
- Less bad press
- Build trust
- Inter-Connectivity

#### **PARTNER PROGRAM BENEFITS**



- High visibility
- Proof of quality
- Comparability of partners
- Pre-Qualified Leads
- More Community Involvement

#### PARTNER PROGRAM REQUIREMENTS



- Reviewed projects and extensions
- Community Commitment
- Assoc. Membership
- Certified Employees



#### MEMBER MANAGEMENT



## CERTIFICATION OPERATIONS



#### EVENT MANAGEMENT



## ANOTHER 100+ THINGS I FORGOT TODAY



# **USED CREDIT LINE: € 360.000**



# TURNOVER Q1 2017: ~ € 340.000



## THANK YOU!